

Personal Business Brilliance Blueprint Programme Packages

| Bronze Package | Silver Package | Gold Package |
|---|---|---|
| Comprises | Comprises | Comprises |
| <p>5 hours of Business training and coaching to get you started. This package focuses on:</p> <ol style="list-style-type: none"> 1. Purpose to define your personal and business vision for your business. 2. Planning to address your Market Challenges including a competitor review. 3. Personalised analysis of clients and potential clients with an action plan to grow. 4. Review of your personal and business Brand to support your new business growth plans. 5. Review and next steps. | <p>7 hours of Business training and coaching to get your services and products to market:</p> <ol style="list-style-type: none"> 1. Bronze Package. <p>Plus:</p> <ol style="list-style-type: none"> 2. Product analysis and Pricing Review to support your business growth plans. 3. Platform and Marketing review to connect you to your clients and potential clients faster. 4. Action Plan Review and next steps. | <p>10 Accelerating Business training and coaching which include:</p> <ol style="list-style-type: none"> 1. Leadership including MiRo 2. Managing Change <p>Plus</p> <ol style="list-style-type: none"> 3. Silver Package <p>Plus</p> <ol style="list-style-type: none"> 4. Self-confidence and Time Management techniques to power your business growth. 5. Focussed Business Networking Plan for the next 12 months. 6. Connecting with Power Alliances to increase support and sales. 7. Action Plan Review and next steps. |



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| How | How | How |
|--|---|---|
| <p>By telephone or Skype with email support.</p> | <p>By telephone or Skype with email support.</p> <p>All customised exercises via email and reviewed remotely.</p> <p><i>There is an option of face-to-face sessions to work through the topics together. Fees to be agreed at the time.</i></p> | <p>The one to one person training session is normally a 3 hours session to be taken prior to the coaching.</p> <p>Thereafter coaching by telephone or Skype with email exercises and support to embed the plan and fuel growth.</p> <p><i>There is an option of face-to-face sessions to work through the topics together. Fees to be agreed at the time.</i></p> |
| Previous Clients found | Previous Clients found | Previous Clients found |
| <p>Andrew Gray – Truth Legal</p> <p><i>‘Even before I engaged Ann’s services, as her student it was clear that she was eager for me to succeed in launching my new law firm, in what were challenging circumstances. As my coach we had enjoyable, thought-provoking, weekly coaching sessions. What I got out of it, most of all, was a goal-setting mentality. I commend Ann to you.’</i></p> | <p>Noreen Khan – Kaiser Solicitors</p> <p><i>‘Ann is incredibly knowledgeable about helping legal businesses to grow. She has been helped me improve my confidence in getting new business; managing my time and staff.’</i></p> | <p>Jodie Hill – Thrive Law</p> <p><i>‘I found this programme incredibly useful and relevant - it really set me up on the right path to launch my business. Ann’s approach is personable and easy to understand. She does the ‘graft’ so you don’t have to. She is my ‘go-2-expert’ and has been instrumental in enabling me to overcome challenges so that my business can grow and thrive.’</i></p> |

