



Leadership Plan

1. What is the % of time I will or can spend over the next 6/12 months on 'leadership' activities v fee earning work?

2. Personal leadership action or project plan

	Leadership Action(s)	What project/transaction?	By when?
1			
2			
3			



3. Personal leadership development goals to achieve my personal leadership action plan over the next 6/12 months

	Competency/skill	What will I do to achieve it?	By when?
1			
2			
3			

4. What and who will support me in this leadership journey?

Boss – Coach - Other	Leadership books podcasts/ TEDX – YouTube videos	Training – virtual/ in-person	What did I learn? How am I going to apply it?
	Business Skills? Don't be daft I am a Lawyer! 😄 [link] Link to third section	[link to training programme]	



Other relevant support I can provide for you

- If you want to know how other legal business owners (including Jodie) address their leadership challenges then my third book: **Business Skills? Don't be daft I am lawyer!** [link] provides you with their stories. Additionally, in **Section 5 Chapter 5.3** there are more in-depth exercises for you to hone yours and best practices in leading change.
- If you have not completed the 'Why' exercise [link] in Section 1 Mindset for success now would be a good time to do this.
- The power of insight for a **leader** is extremely valuable. Have you tried a psychometric assessment or does it sound like too scary a step? There are many different types of psychometric tests and all provide you with information that you can use to understand and strengthen your leadership skills. I recommend the MiRo Assessment Psychometric System as it has a specific leadership report which shows which one of 16 leadership styles is your preferred one. This really allows greater customisation of the leadership training and coaching. This in turn speeds up the personal effectiveness of my clients as it allows them to focus on performing better using their strengths.
<https://www.yorkshirecoursesforlawyers.co.uk/miro/>

Here are two examples:

Ann *'my leadership approach is **Instructor** style in the Energising category (yellow)! So, my natural style, amongst other things, is that I am an eloquent and outgoing leader.'*

Jodie Hill Founder and Managing Partner Thrive Law *'my leadership approach is **Animator** style. So, my natural style, amongst other things, is that I am always in motion and passionate about my mission.'*

Noreen Khan Founder and Managing Partner Kaiser Solicitors *'my leadership approach is **Sage** style. This means my leadership is rational and determined with a clear vision of the future.'*

- Fast track your leadership skills and/or increase your personal impact as a leader by investing in my one-to-one leadership programmes.
https://www.yorkshirecoursesforlawyers.co.uk/essential_leadership_training/ or contact me: ann@yorkshirecoursesforlawyers.co.uk for a no obligation chat about tailored leadership coaching. This programme focuses on improving your personal confidence, communication and impact as well as understanding the purpose and function of leadership for your organisation. It has the *option* of gaining insights into your leadership style by using the MiRo psychometric test mentioned above.

Contact me on 07921540039 for a no obligation chat about your leadership needs.



Ann Page
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Ann Page, a Top 100 lawyer of the year (2003) has had a successful in-house 28-year career, working mainly in the financial sector. She switched from being a business lawyer in industry to a non-practising solicitor who teaches and coaches on business subjects in 2003. Since then, Ann has trained nearly 7000 lawyers on business skills including leadership, management and interpersonal skills. Ann has always been active in various professional committees and currently she is Treasurer of the Yorkshire Sole Practitioner's Group, a member of the Professional Speaking Association, Professional Speaking Academy and Leeds Law Society.

