



Harrogate & District Law Society and
Yorkshire Courses for Lawyers present

Business Skills! Don't be daft I am a lawyer!

On 15th October 12.30 p.m. to 2.00pm via Zoom

Do your business skills need a boost in these uncertain
times?



Outline of today's Session

1. A workshop focusing on the main business areas for legal business owners
2. Discussion of this and any other concerns or challenges concerning leadership during a pandemic
3. General networking



This is what others have said about my business training/coaching:

‘Ann has been my coach throughout my journey of setting up and growing my own law firm all before the age of 30. Ann’s approach is personable and easy to understand. She does the ‘graft’ so you don’t have to. She is my ‘go-2-expert’ and I trust her implicitly.’ **Jodie Hill Founder and Managing Partner Thrive Law**

‘Ann is an excellent coach. She has been there and done it and is able to provide clear and insightful advice on running a business within the legal sector. Ann is an absolute pleasure to work with, she is quick to spot the issues in need of attention and offer solutions. I feel that Ann is my greatest supporter, delighted when things are going well, but not afraid to be frank when things need improving. I cannot recommend her highly enough.’ **Simon Robinson Founder and Managing Partner Robinson Ralph**

‘Ann is incredibly knowledgeable about helping legal businesses to grow. She has helped me improve my confidence in getting new business; managing my time and staff.’ **Noreen Khan, Managing Partner, Kaiser Solicitors**

Booking Details: Please email

ann@yorkshirecoursesforlawyers.co.uk to reserve your place

*N.B. For those who wish you pursue their mastery of business including leadership skills, Ann’s third book: is written for you: **Business Skills? Don’t be daft I am a lawyer!***

<https://www.yorkshirecoursesforlawyers.co.uk/business-skills-book-order/>

**BUSINESS SKILLS?
DON'T BE DAFT, I AM A LAWYER!**

Ann's third book shows lawyers why business skills are so important in the changing legal/professional landscape and shouldn't be a 'poor relation'. With the advent of AI you do not want to be just a legal technician. The first five sections provide practical advice, tools and techniques to lead you through the process of your own business journey, wherever you are. Ann helps you to think about the different aspects involved in setting up your own business using language that is easy to understand and absorb. There are plenty of practical exercises to complete to help you undertake the necessary groundwork.

Section six contains 29 inspirational stories of legal professionals who have forged their own path.

"I recommend anyone thinking about setting up their own legal practice, or indeed any business delivering professional services, to first read this book - it is essential reading."

Reading about the journeys undertaken by her 'Stars' provides a fascinating insight into the motivation, challenges and ethos of those who have had the courage to set up their own businesses - inspirational reading! I wish this book had been around when I became managing partner at Raworths."

Zoe Robinson
Managing Partner, Raworths

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RRP £24.95

"Ann's book is an absolute must read not just for business owners or those looking to set up in business, but for anyone looking to move into a leadership role."

Rachel Roberts
Managing Partner, Stowe Family Law LLP (Leeds)

**BUSINESS SKILLS?
DON'T BE DAFT, I AM A LAWYER!**

Ann Page

What you need and why you need it

Ann Page

Sharing 29 inspirational stories of **Yorkshire Legal Stars** who have forged their own path