

## A selection of Linked in recommendations:

*"This book is a fantastic resource for those who want to understand what is involved in running a legal practice, and the various non-legal business skills that need to be constantly applied. The case studies provide examples that highlight how everyone's journey is different, but equally how one message is the same, namely, client service. The book is peppered with quotations, and one of my favourites is "The only competitive advantage is to learn faster than anyone else". Ann should be commended for writing and publishing this very useful compendium of knowledge."*

**Darren J. Sylvester Owner DJS Law Solicitors Co-author of 'How to start a Law Firm'**

*"I was lucky enough to be introduced to Ann via a mutual contact earlier this year. I had read her book on business skills and discussed it with her in book club. Ann has a wealth of experience and offers very sensible and practical advice. Her book on business skills also provides helpful perspectives from other legal business owners and is a good read if you are looking for inspiration, advice or to continue your learning."*

**Jill Patterson Consumer lawyer Passionate about product safety and patient & Consumer rights.**

*"I highly recommend Ann Page's book 'Business Skills? Don't be daft I am a lawyer! A lot of hard work and research went into this book, which is full of practical and inspirational accounts from 'Yorkshire Stars'. A must read for any lawyer looking to hone their business skills!"*

**Fabienne Atkin Associate Solicitor Ashtons Legal**

*"This weekend I got the time to unplug & take some time to invigorate and inspire in Carmel California. It's a long way from my Yorkshire England roots and in my luggage was this MUST READ book by Ann Page which was shipped to me all the way from Yorkshire England.*

*I had the pleasure of connecting with Ann back in January and I was so impressed by her content and no-nonsense attitude!*

*This book does not disappoint and is the embodiment of working 'on your business' not 'in your business. Packed full of helpful tools for lawyers looking to launch their own law firm a, it's also highly relevant to the lawyers out there who want to hone their business skills.*

*Ann includes enlightening interviews with rockstar legal professionals including Jodie Hill (she/her) who established the amazing law firm Thrive based in Leeds.*

*Invaluable wisdom to all lawyers. Strongly recommend checking it out!"*

**Charlotte Smith Founder @Level 7/ Helping GC's and Legal Ops leaders build effective motivated teams/ Change Management / Culture transformation coach/ Circles/ Digital learner/ former lawyer**